



# **PAUL DAVIS**

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## **R E S T O R A T I O N**

We Transform Lives.

January 2007

### **2007 Seminar Schedule**

2/22/07

Instructor: Patrick Stack-O'Connor  
Inventory and Evaluation of Property Losses 9AM  
Paul Davis Restoration of Roanoke and Lynchburg  
540-981-1882  
Hotel Roanoke and Conference Center  
110 Shenandoah Avenue  
Roanoke, VA 24017

The purpose of this class is to familiarize insurance professionals with the contents inventory, evaluation, pack-out and restoration process. The discussion will include a review of the need for pre-loss inventories, the process of restorable versus non-restorable evaluation, replacement cost, actual cash value and prescribed methods for pack-out and tracking and examples of common restoration methods. Seminar will conclude with discussion of contents valuation methods.

2/22/07

Instructor: Patrick Stack-O'Connor  
Questions and Answers in Mold and Water Claims 1:30PM  
Paul Davis Restoration of Roanoke and Lynchburg  
540-981-1882  
Hotel Roanoke and Conference Center  
110 Shenandoah Avenue  
Roanoke, VA 24017

The purpose of this class is to familiarize insurance professionals with the life cycle of water claims, the steps necessary for keeping them from turning into mold claims and the documentation required to prove it. The discussion will include sections on identification,

cause and effect. Avoiding mold claims through proper claims handling. Best practices for after a mold claim exists. Proper handling, documentation and closing of a mold claim. Types of mold and relevant timelines for a mold claim. Reducing liabilities through testing and remediation. Standard homeowners' policy coverage issues. Keeping the client and expanding coverage.

3/20/07

Instructor: Patrick Stack-O'Connor  
A Guide to Emergency Preparedness 9AM & 1:30PM  
Holiday Inn York  
334 Arsenal Road  
York , PA 17402  
717-291-6000

The purpose of this class is to familiarize insurance professionals with the steps required in preparing for, responding to, mitigating and recovering from both natural and manmade disasters. The discussion will include sections on hazard analysis and strategies as well as emergency response scenarios. Class will conclude with exercises in creating Emergency Action Plans. Emergency Action Plan guidelines and templates will be provided.

3/21/07

Instructor: Patrick Stack-O'Connor  
A Guide to Emergency Preparedness 9AM & 1:30PM  
Paul Davis Restoration  
599 Airport Road  
Lititz , PA 17543  
717-291-6000

The purpose of this class is to familiarize insurance professionals with the steps required in preparing for, responding to, mitigating and recovering from both natural and manmade disasters. The discussion will include sections on hazard analysis and strategies as well as emergency response scenarios. Class will conclude with exercises in creating Emergency Action Plans. Emergency Action Plan guidelines and templates will be provided.

3/22/07

Instructor: Patrick Stack-O'Connor  
A Guide to Emergency Preparedness 9AM & 1:30PM  
Exton Hampton Inn  
4 North Pottstown Pike  
Exton , PA 19341  
717-291-6000

The purpose of this class is to familiarize insurance professionals with the steps required in preparing for, responding to, mitigating and recovering from both natural and manmade disasters. The discussion will include sections on hazard analysis and strategies as well as emergency response scenarios. Class will conclude with exercises in creating Emergency Action Plans. Emergency Action Plan guidelines and templates will be provided.

3/23/07

Instructor: Patrick Stack-O'Connor  
A Guide to Emergency Preparedness 9AM  
Paul Davis Restoration  
521 West Germantown Pike  
Norristown , PA 19403  
610-930-1200

The purpose of this class is to familiarize insurance professionals with the steps required in

preparing for, responding to, mitigating and recovering from both natural and manmade disasters. The discussion will include sections on hazard analysis and strategies as well as emergency response scenarios. Class will conclude with exercises in creating Emergency Action Plans. Emergency Action Plan guidelines and templates will be provided.

3/23/07

Instructor: Patrick Stack-O'Connor

Ethics for the Insurance Professional (Pending State Approval) 1:30PM

Paul Davis Restoration

521 West Germantown Pike

Norristown, PA 19403

610-930-1200

This course will serve as an introduction to issues dealing with ethics as they pertain to insurance agents, brokers and adjusters. Discussion will include information on the proper handling of insurance transactions and the responsibilities of each concerned party. The key to this seminar is the identification of roles and responsibilities as well as defining financial implications and legal issues. Seminar will conclude with Agents, brokers and adjusters exploring possible ethical issues and their remedies.

3/27/07

Instructor: Patrick Stack-O'Connor

Questions and Solutions in Mold and Water Claims 9AM

Paul Davis Restoration

26583 Cherry Hills Boulevard

Sun City, CA 92586

951-699-9580

The purpose of this class is to familiarize insurance professionals with the life cycle of water claims, the steps necessary for keeping them from turning into mold claims and the documentation required to prove it. The discussion will include sections on identification, cause and effect. Avoiding mold claims through proper claims handling. Best practices for after a mold claim exists. Proper handling, documentation and closing of a mold claim. Types of mold and relevant timelines for a mold claim. Reducing liabilities through testing and remediation. Standard homeowners' policy coverage issues. Keeping the client and expanding coverage.

4/4/07-4/6/07

Instructor: Patrick Stack-O'Connor

Florida seminars

Schedule TBD

4/11/07-4/13/07

Instructor: Patrick Stack-O'Connor

Florida seminars

Schedule TBD

4/16/07-4/20/07

Instructor: Patrick Stack-O'Connor

**Michigan seminars**  
**Schedule TBD**

5/7/07-5/11/07

Instructor: Patrick Stack-O'Connor  
Ohio/Kentucky seminars  
Schedule TBD

5/15/07

Instructor: Patrick Stack-O'Connor  
Questions and Answers in Mold and Water Claims 6-9PM  
NAIW  
Bridgeton , NJ

5/16/07

Instructor: Patrick Stack-O'Connor  
Inventory and Evaluation of Property Losses Time: TBD  
Trident Insurance  
Mount Laurel , NJ

5/22/07

Instructor: Mike Lugossy  
Water Damage Mitigation 9AM & 1:30PM  
Paul Davis Restoration  
599 Airport Road  
Lititz , PA 17543  
717-291-6000

5/23/07

Instructor: Mike Lugossy  
Water Damage Mitigation 9AM & 1:30PM  
Exton Hampton Inn  
4 North Pottstown Pike  
Exton , PA 19341  
717-291-6000

5/24/07

Instructor: Patrick Stack-O'Connor  
TBD 9AM  
Paul Davis Restoration  
521 West Germantown Pike  
Norristown , PA 19403  
610-930-1200

5/24/07

Instructor: Patrick Stack-O'Connor  
TBD 1:30PM  
Paul Davis Restoration  
521 West Germantown Pike  
Norristown , PA 19403  
610-930-1200

7/17/07

Instructor: Mike Lugossy  
Mold Remediation 9AM & 1:30PM

Paul Davis Restoration  
599 Airport Road  
Lititz , PA 17543  
717-291-6000

7/18/07  
Instructor: Mike Lugossy  
Mold Remediation 9AM & 1:30PM  
Holiday Inn York  
334 Arsenal Road  
York , PA 17402  
717-291-6000

7/19/07  
Instructor: Mike Lugossy  
Mold Remediation 9AM & 1:30PM  
Exton Hampton Inn  
4 North Pottstown Pike  
Exton , PA 19341  
717-291-6000

7/20/07  
Instructor: Patrick Stack-O'Connor  
TBD 9AM & 1:30PM  
Paul Davis Restoration  
521 West Germantown Pike  
Norristown , PA 19403  
610-930-1200

7/24/07-7/27/07  
Instructor: Patrick Stack-O'Connor  
District 1 & 2 seminars  
Schedule TBD

8/13/07-8/17/07  
Instructor: Patrick Stack-O'Connor  
Michigan seminars  
Schedule TBD

9/25/07  
Instructor: Patrick Stack-O'Connor  
Inventory and Evaluation of Property Losses 9AM & 1:30PM  
Paul Davis Restoration  
599 Airport Road  
Lititz , PA 17543  
717-291-6000

9/26/07  
Instructor: Patrick Stack-O'Connor  
Inventory and Evaluation of Property Losses 9AM & 1:30PM  
Holiday Inn York  
334 Arsenal Road  
York , PA 17402  
717-291-6000

9/27/07

Instructor: Patrick Stack-O'Connor  
TBD 9AM & 1:30PM  
Paul Davis Restoration  
521 West Germantown Pike  
Norristown , PA 19403  
610-930-1200

10/1/07-10/5/07  
Instructor: Patrick Stack-O'Connor  
Ohio seminars  
Schedule TBD

10/15/07-10/19/07  
Instructor: Patrick Stack-O'Connor  
Ohio/Kentucky seminars  
Schedule TBD

11/6/07  
Instructor: Patrick Stack-O'Connor  
After the Disaster 9AM & 1:30PM  
Paul Davis Restoration  
599 Airport Road  
Lititz , PA 17543  
717-291-6000

11/7/07  
Instructor: Patrick Stack-O'Connor  
After the Disaster 9AM & 1:30PM  
Exton Hampton Inn  
4 North Pottstown Pike  
Exton , PA 19341  
717-291-6000

11/8/07  
Instructor: Patrick Stack-O'Connor  
After the Disaster 9AM & 1:30PM  
Holiday Inn York  
334 Arsenal Road  
York , PA 17402  
717-291-6000

11/9/07  
Instructor: Patrick Stack-O'Connor  
TBD 9AM & 1:30PM  
Paul Davis Restoration  
521 West Germantown Pike  
Norristown , PA 19403  
610-930-1200

11/12/07-11/16/07  
Instructor: Patrick Stack-O'Connor  
District 1 & 2 seminars  
Schedule TBD

To schedule a seminar at your location contact Patrick Stack-O'Connor at 571-221-6626, e-mail:  
[PStack-OConnor@PDRestoration.com](mailto:PStack-OConnor@PDRestoration.com) , contact your Paul Davis Restoration, Inc. Regional

Marketing Manager or your local Paul Davis office.  
For more information concerning Paul Davis Restoration visit [www.PDRestoration.com](http://www.PDRestoration.com)  
Please note that items in red require times, dates or State approval.